

## Hospital Information

<b>Hospital Name:</b>	Salem Health
<b>Hospital System:</b>	Salem Health Hospitals and Clinics
<b>Fiscal Year:</b>	FY2023
<b>Reporting Period:</b>	7/1/2022-6/30/2023
Name of Person Completing This Form:	
Title:	
Email:	
Phone Number:	
Reviewed By:	
Title:	

Please identify any clinics or other health care facilities whose activities are included in this CBR-1 form

Facility Name	Street Address	City	Zip
Salem Health Specialty Clinic - Pain Clinic	2485 12th St SE	Salem	97301
Salem Health Maternal-Fetal Medicine	875 Oak St SE, Bldg C, Suite 5050	Salem	97301
Salem Health Nurse Midwives	875 Oak St SE, Bldg C, Suite 5030	Salem	97301
Salem Health Midwives & OB/GYN	875 Oak St SE, Bldg C, Suite 5030	Salem	97301
Salem Health Cardio Thoracic Surgery Clinic	875 Oak St SE, Bldg C, Suite 5020	Salem	97301
Salem Health Medical Clinic - Edgewater	1049 Edgewater St NW	Salem	97304
Salem Health Medical Clinic - Keizer	5100 River Rd N	Keizer	97303
Salem Health Medical Clinic - Skyline Village	5050 Skyline Village Loop S	Salem	97306
Salem Health Medical Clinic - Boulder Creek	2485 12th St SE	Salem	97302
Salem Health Medical Clinic - Uglow Ave	1000 SE Uglow Ave.	Dallas	97338
Salem Health Medical Clinic - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health OB/GYN Clinic - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health Specialty Services - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health Urgent Care - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health Imaging Services - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health Rehab Services - Woodburn	105 Arney Rd, Suite 130	Woodburn	97071
Salem Health Specialty Clinic - Neurology	875 Oak St SE, Bldg C, Suite 4090	Salem	97301
Salem Health Gyn Oncology	875 Oak St SE, Bldg C, First Floor	Salem	97301
Salem Health Breast Center	875 Oak St SE, Bldg C, First Floor	Salem	97301
Salem Health Cardiology Clinic	885 Mission Street SE	Salem	97302
Salem Health Vascular Surgery	665 Winter Street, First Floor	Salem	97301
Salem Health Surgery Clinic	665 Winter Street, First Floor	Salem	97301
Salem Health Sleep Center	875 Oak St SE, Bldg C, Suite 3060	Salem	97301
Salem Health Occupational Medicine	1002 Bellevue St SE	Salem	97301
Salem Health Urgent Care	1002 Bellevue St SE	Salem	97301
Salem Health Medication Management Clinic - River Road	2925 River Road South, Suite 110	Salem	97302

# Community Health Improvement Services

## Community Building Activities

## Community Benefit Operations

Input data

Computed Field

Community Health Improvement Services are activities that are carried out to improve community health. These services do not generate inpatient or outpatient bills. They may involve a nominal patient fee or sliding scale fee. These activities are based on an identified community need. Eligible expenses include direct and indirect costs, equipment, transportation and employee time as long as the employee is performing the function during their normal working hours. **Count:** School based health programs, wellness classes, general chronic disease management, weight loss and nutrition classes, special event health screenings, transportation support. **Do not count:** classes designed to increase market share, prenatal classes offered to insured patients, customary education as a part of comprehensive care, classes offered to employees as a benefit, health screenings as a part of routine business, programs that refer patients to your facility.

**Do not count any grants or other cash distributions that are also claimed as Cash and In Kind contributions.**

Line	Community Health Improvement Services	Total Community Benefit Expense	Direct Offsetting Revenue	Net Community Benefit Expense	Encounters
1	Community Health Education	38,738	13,375	25,363	8,257
2	Health Care Support Services	1,199,072	-	1,199,072	2,210
3				0	
4				0	
5				0	
6				0	
7				0	
8				0	
9				0	
10				0	
11				0	
12				0	
13				0	
14				0	
15				0	
16	<b>Total Community Health Improvement Service Expense</b>	1,237,810	13,375	1,224,435	10,467

Community building activities improve the community's health and safety by addressing the root causes of health problems, such as poverty, homelessness and environmental hazards. These are activates that improve overall health, but are not direct health services. These may also be referred to as social determinants of health. Examples include neighborhood improvements and revitalizations, economic development, and community support. **Count:** Neighborhood improvements, public works, lighting, tree planting, graffiti removal, housing rehabilitation, low income housing support, economic development, grants to local businesses, child care services, environmental clean up. **Do not count:** Employee housing costs, construction of medical facilities, business investments, landscape and

Line	Community Building Activities	Total Community Benefit Expense	Direct Offsetting Revenue	Net Community Benefit Expense
1	Community Support	34,388.00		34,388.00
2	Community Health Improvement Advocacy	10,589.00		10,589.00
3	Workforce Development	2,710,503.00		2,710,503.00
4				0
5				0
6				0
7				0
8				0
9				0
10				0
11				0
12				0
13				0
14				0
15				-
16	<b>Total Community Health Improvement Service Expense</b>	2,755,480	-	2,755,480

Community Benefit Operations are costs associated with conducting community needs assessments, community benefit strategy development and operations. These include staff costs, including wage and benefit, contracting, equipment and software costs. Use caution to not double count staff costs accounted in community benefit operations in other categories. **Count:** Staff costs for managing community benefit programs, costs associated with needs assessments, grant writing and fundraising costs, administrative costs of outreach or public forums, training costs associated with community benefit. **Do not count:** Market analysis, market surveys, grants or fundraising for

Line	Community Benefit Operations	Total Community Benefit Expense	Direct Offsetting Revenue	Net Community Benefit Expense
1	Community Benefit Operations	698,180		698,180
2				-
3				-
4				-
5				-
6				-
7				-
8				-
9				-
10				-
11				-
12				-
13				-
14				-
15				-
16	<b>Total Community Benefit Operations Expense</b>	698,180	-	698,180

# Health Professions Education

Input data

Computed Field

Health professions education includes educational programs for physicians, interns, residents, nurses or other health professionals when education is necessary for a degree, certificate or training that is required by state law, accrediting body or health profession society. Be sure to subtract government subsidy and offsetting revenue amounts. **Count:** Residents, medical students, nurses, interns, fellowships, allied health professions, required Continuing Medical Education, staff fully dedicated to training health professionals, clinical settings fully dedicated to training. **Do not count:** non generalizable education, joint appointments, in house mentoring

Line	Health Professions Education Expenses	Number of Professionals	Expense
1	Medical Students	242	5,051,907
2	Interns, Residents and Fellows		
3	Nurses	356	2,002,841
4	Other allied health professional students		
5	Continuing health professions education		
6	Other applicable health profession education expenses		381,567
7	<b>Total Health Professions Education Expense</b>	598	7,436,315

Line	Direct Offsetting Revenue		Revenue
7	Medicare reimbursement for direct GME		
8	Medicaid reimbursement for direct GME		
9	Continuing health professions education reimbursement/tuition		
10	Other revenue		
11	<b>Total Direct Offsetting Revenue</b>		0

		Number of Professionals	Expense
12	<b>Total Net Health Professions Education Expense</b>	598	7,436,315

# Research

Input data

Computed Field

## Cash and In-Kind Contributions

Research includes clinical and community health research, as well as studies on health care delivery that are intended to be publicly distributed or published in a peer reviewed journal. Priority should be placed on issues related to reducing health disparities and preventable illness. **Count:** Costs associated with clinical trials, research development, studies on therapeutic protocols, evaluation of innovative treatments, studies on health issues for vulnerable persons, public health studies, research papers prepared by staff for professional journals, studies on innovative health care delivery models. **Do not count:** any costs associated with research that will not produce generalizable knowledge, or public information.

Line	Research	Expense
1	Direct Costs	86,678
2	Indirect Costs	
3	<b>Total Research Expense</b>	<b>86,678</b>
<b>Direct Offsetting Revenue</b>		
		<b>Revenue</b>
4	Licensing fees and royalties	
5	Other revenue	
6	<b>Total Direct Offsetting Revenue</b>	<b>-</b>
7	<b>Total Net Health Professions Education Expense</b>	<b>86,678</b>

Cash and in-kind contributions includes funds, grants and in-kind services donated to individuals or the community at large. As a general rule, count donations to organizations and programs that are consistent with your organization’s goals and mission. In-kind services include hours donated by staff to the community while on health care organization work time, overhead expenses of space donated to not-for-profit community groups (such as for meetings), and donation of food, equipment, and supplies. **Count:** Hospital cash donations, grants, event sponsorship, general contributions to not-for-profit organizations or community groups, scholarships to community members not specific to health care professions, meeting room overhead and space for not-for-profit organizations and community groups, equipment, supplies, staff time while on regular working hours, **Do not count:** Staff time for employees volunteering outside their working hours, employee-donated funds, Emergency funds provided to employees, fees for sporting event tickets, time spent at golf outings or other primarily recreational events, employee perks or gifts.

Line	Cash and In-Kind Contributions	Contributions	Offsetting Revenue	Net Cash and In-Kind
1	Cash Grants	341,225	15,000	326,225
2	In-kind Donations	419,246	-	419,246
3				-
4				-
5				-
6				-
7				-
8				-
9				-
10				-
11				-
12				-
13				-
14				-
15				-
	<b>Total Cash and In-kind Contributions</b>	760,471	15,000	745,471

# CCR Worksheet

Input data

Computed Field

## Patient Care Cost-to-Charge Ratio Calculation

Complete Worksheet even if your hospital is using cost accounting systems

Cost to Charge Ratio		Amount	Sample
<b>Patient Care Cost</b>			
1	Total operating expense	1,063,867,339	95,000,000 <i>From P&amp;L</i>
<b>Less: Adjustments</b>			
2	Bad debt expense (If included as total operating expense)	-	2,500,000
3	Non-patient care activities	31,200,452	7,900,000
4	Medicaid provider taxes, fees, or assessments	51,753,195	1,000,000 <i>From Audit Lead Sheets</i>
5	Community benefit expenses from services not related to patient care	12,974,934	950,000
6	Total adjustments	95,928,581	12,350,000
7	Adjusted patient care cost	967,938,758	82,650,000
<b>Patient Care Charges</b>			
8	Gross patient charges	2,516,581,048	170,000,000 <i>From P&amp;L</i>
<b>Less: Adjustments</b>			
9	Gross charges for community benefit programs not related to patient care	-	50,000
10	Adjusted patient care charges (subtract line 9 from line 8)	2,516,581,048	169,950,000
11	<b>Patient care cost-to-charge ratio (divide line 7 by line 10; use this percentage on Charity Care, Medicaid, and other public program cost worksheets)</b>	38.5%	48.6%



# Charity Care Worksheet

## Calculation of Charity Care at Cost

Input data

Computed Field

1

Charity care- means free or discounted health services provided to persons who cannot afford to pay and from whom a hospital has no expectation of payment. Charity care does not include bad debt, contractual allowances or discounts for quick payment. Eligibility determinations by hospitals can be made at any point during the revenue cycle but all efforts should be made to determine eligibility as early in the revenue cycle as possible. **Count:** Free and discounted care, expenses incurred by the provision of charity care, indirect costs not already included in calculating costs. **Do not count:** Bad debt, contractual allowances, implicit price concessions, or quick-pay discounts. Any portion of charity care costs already included in the subsidized health care services category. **If your hospital cannot provide charity care cost data by primary payer, input all payer charity care in the "other" category, lines 5a-5d below**

Indicate which expense method is being used to correctly populate the summary table

Cost to Charge Ratio

Cost Accounting

Line	Gross patient charges	Amount	Sample	Cost Accounting Option
1a	Number of Medicaid patient visits provided charity care	1,172	1,000	
1b	Amount of gross Medicaid patient charges written off as charity care	1,302,083	500,000	
1c	Direct off-setting revenue for Medicaid patient community benefit	-		
1d	Number of Medicaid patient visits provided 100% charity care	810	0	
2a	Number of Medicare patient visits provided charity care	7,413	575	
2b	Amount of gross Medicare patient charges written off as charity care	3,115,278	1,200,000	
2c	Direct off-setting revenue for Medicare patient community benefit	-		
2d	Number of Medicare patient visits provided 100% charity care	39	0	
3a	Number of Commercial patient visits provided charity care	11,674	1,200	
3b	Amount of gross Commercial patient charges written off as charity care	11,381,099	1,500,000	
3c	Direct off-setting revenue for Commercial patient community benefit	-		
3d	Number of Commercial patient visits provided 100% charity care	684	75	
4a	Number of Uninsured patient visits provided charity care	16,800	500	
4b	Amount of gross Uninsured patient charges written off as charity care	31,127,568	1,500,000	
4c	Direct off-setting revenue for Uninsured patient community benefit	-		
4d	Number of Uninsured patient visits provided 100% charity care	2,203	250	
5a	Number of Other Payor patient visits provided charity care	-	10	
5b	Amount of gross Other Payor patient charges written off as charity care	-	25,000	
5c	Direct off-setting revenue for Other Payor patient community benefit	-		
5d	Number of Other Payor patient visits provided 100% charity care	-	0	
6	<b>Total Charity Care Patients Served</b>	<b>37,059</b>	<b>3,285</b>	<b>0</b>
9	<b>Total 100% Charity Care Provided</b>	<b>3,736</b>	<b>325</b>	<b>0</b>
7	<b>Total Charity Care Gross Charges</b>	<b>46,926,028</b>	<b>\$4,700,010</b>	
8	Cost-to-charge ratio	38.5%	48.6%	
	<b>Total Charity Care Cost</b>	<b>18,048,901</b>	<b>\$2,285,707</b>	<b>0</b>
11	Revenues from uncompensated care pools or programs, if any.		0	
8	<b>Total Direct off-setting revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>
12	<b>Net community benefit expense</b>	<b>18,048,901</b>	<b>\$2,285,707</b>	<b>0</b>

If your hospital elects to use a cost accounting methodology in lieu of a cost to charge ratio, input **NET COST** for lines 1b, 2b, 3b, 4b, and 5b under the cost accounting column.

If your hospital cannot provide charity care data by payer, use lines 5a-5d, other payor, to input all payer charity care amounts, for both CCR or cost accounting methods.

# Unreimbursed Costs of Medicaid Unreimbursed Costs of Other Public Payers Subsidized Health Services

Input data

Computed Field

1

## Medicaid Worksheet

### Calculation of Unreimbursed Costs of Medicaid Programs

Indicate which expense method is being used to correctly populate the summary table

Cost to Charge Ratio

Cost Accounting

Unreimbursed costs for Medicaid are the shortfall created when a facility receives payments that are less than the cost of caring for Medicaid or SCHIP beneficiaries. If using a cost to charge ratio, the workbook will populate the cost to charge ratio computed previously. If using a cost accounting method, fill out only the cost accounting option provided to the right. Only input NET COSTS for line 2.

Line		Amount	Sample
1	Number of Medicaid patients, including managed Medicaid and SCHIP	189,797	2,000
2	Gross patient charges from Medicaid programs, including managed Medicaid and SCHIP	537,219,100	23,000,000
3	Cost-to-charge ratio	38.5%	48.6%
4	Medicaid Expenses	<b>206,627,634</b>	<b>11,185,349</b>
5	Medicaid Provider Taxes	<b>51,753,195</b>	1,000,000
6	<b>Total Medicaid Expenses</b>	<b>258,380,829</b>	<b>12,185,349</b>
7	Net patient service revenue from Medicaid programs, including managed Medicaid and SCHIP	191,596,254	7,000,000
8	Other revenue (Ex: HRA payments, Provider Tax Reimbursement, Qualified Directed Payments)	-	1,000,000
9	Total direct offsetting revenue	<b>191,596,254</b>	<b>8,000,000</b>
10	<b>Net community benefit expense</b>	<b>66,784,576</b>	<b>4,185,349</b>

gains are not reportable.

Cost Accounting Option
<b>0</b>
<b>0</b>
<b>0</b>
<b>0</b>

If your hospital elects to use a cost accounting methodology in lieu of a cost to charge ratio, input **NET COST** for line 2, under the cost allocation column.

## Other Public Payer Worksheet

### Calculation of Unreimbursed Costs of Other Public Payers

Unreimbursed costs other public payers are the shortfalls created when a facility receives payments that are less than the cost of caring for beneficiaries of non-Medicare, non-Medicaid public programs. If using a cost to charge ratio, the workbook will populate the cost to charge ratio computed previously. If using a cost accounting method, fill out only the cost accounting option provided to the right. Only input **NET COSTS** for line 2. **Count:** Veterans Health Administration, Tricare, CHAMPUS, Indian Health Services, other state or federal benefit programs. **Do not count:** Medicare, Medicaid, SCHIP.

Line		Amount	Sample
1	Number of other public payer patients, excluding Medicare and Medicaid	17,698	500
2	Gross patient charges from Other Public Payers, excluding Medicare and Medicaid	79,059,969	10,000,000
3	Cost-to-charge ratio	38.5%	48.6%
6	<b>Total Other Public Payer Expenses</b>	<b>30,408,402</b>	<b>4,860,000</b>
7	Net patient service revenue from Other Public Payers, excluding Medicare and Medicaid	22,049,544	4,000,000
8	Other revenue related to services provided to Other Public Payers	-	500,000
9	Total direct offsetting revenue	<b>22,049,544</b>	<b>4,500,000</b>
10	<b>Net community benefit expense</b>	<b>8,358,858</b>	<b>360,000</b>

gains are not reportable.

Cost Accounting Option
<b>0</b>
<b>0</b>
<b>0</b>

If your hospital elects to use a cost accounting methodology in lieu of a cost to charge ratio, input **NET COST** for line 2, under the cost allocation column.

## Subsidized Health Services

Subsidized health services are clinical service lines that are provided despite a financial loss because they meet an identified community need and it is reasonable to conclude that if the hospital no longer offers the service, then the service would be unavailable in the community, the community's capacity to provide the service would be below the community's need, or the service would become the responsibility of government or another tax-exempt organization. Such services must be at a financial loss after removing revenue and expenses associated with Medicaid, bad debt, charity care and other public programs.

Line		Amount	Sample
1	Number patient encounters for subsidized health services	136,662	500
2	Total expenses, excluding losses to Medicaid, Charity Care or other public programs	65,734,424	10,000,000
3	Net patient service revenue from subsidized health services	34,918,872	4,000,000
4	Grants, subsidies or other sources of revenue that support subsidized health services	-	500,000
5	Total direct offsetting revenue	<b>34,918,872</b>	<b>4,500,000</b>
6	<b>Net community benefit expense</b>	<b>30,815,552</b>	<b>5,500,000</b>

Note: If net community benefit expense is negative, indicating a gain, do not report results on form CBR-1, as

**Section 1: Costs**

**Fiscal Year: FY2023**

<b>Hospital Name:</b>	Salem Health				
<b>Hospital System:</b>	Salem Health Hospitals and Clinics				
<b>Reporting Period:</b>	7/1/2022-6/30/2023				
<b>Contact Information:</b>	Name of Person Completing This Form:	0	Title:	0	
	Phone Number:	0	Email:	0	
	Reviewed By:	-	Title:	0	

Line	Type of accounting system used for this reporting	Charity Care Costs	Patient Visits	Total community benefit expense	Direct offsetting revenue	Net community benefit expense
1	<b>Cost to Charge Ratio</b>	Medicaid Charity Care	1,172	\$500,813	\$0	\$500,813
2		Medicare Charity Care	7,413	\$1,198,212	\$0	\$1,198,212
3	Percent of Charity Care Visits at 100%	Commercial Charity Care	11,674	\$4,377,450	\$0	\$4,377,450
4		Self Pay Charity Care	16,800	\$11,972,426	\$0	\$11,972,426
5	Percent of Charity Care Dollars at 100%	Other Payor Charity Care	-	\$0	\$0	\$0
6		<b>Total Charity Care</b>	<b>37,059</b>	<b>\$18,048,901</b>	<b>\$0</b>	<b>\$18,048,901</b>

	Type of accounting system used for this reporting	Other Unreimbursed Costs of Care	Patient Visits	Total community benefit expense	Direct offsetting revenue	Net community benefit expense
7	<b>Cost to Charge Ratio</b>	Medicaid/Managed Medicaid	189,797	\$258,380,829	\$191,596,254	\$66,784,576
8		Other public programs	17,698	\$30,408,402	\$22,049,544	\$8,358,858
9		Subsidized Health Services	136,748	\$65,734,424	\$34,918,872	\$30,815,552
10		<b>Other Uncompensated Care</b>	<b>207,495</b>	<b>\$354,523,656</b>	<b>\$248,564,670</b>	<b>\$105,958,986</b>
11		<b>Total Unreimbursed Care</b>	<b>244,554</b>	<b>\$372,572,556</b>	<b>\$248,564,670</b>	<b>\$124,007,887</b>

Line	Other Community Benefits	Encounters	Total community benefit expense	Direct offsetting revenue	Net community benefit expense (B-C)
12	Community health improvement services	10,467	\$1,237,810	\$13,375	\$1,224,435
13	Research		\$86,678	\$0	\$86,678
14	Health professions education		\$7,436,315	\$0	\$7,436,315
15	Cash and in-kind contributions to other community groups		\$760,471	\$15,000	\$745,471
16	Community building activities		\$2,755,480	\$0	\$2,755,480
17	Community benefit operations		\$698,180	\$0	\$698,180
18	<b>Other Community Benefits Total</b>	<b>10,467</b>	<b>\$12,974,934</b>	<b>\$28,375</b>	<b>\$12,946,559</b>
19	<b>Community Benefits Totals</b>	<b>255,021</b>	<b>\$385,547,490</b>	<b>\$248,593,045</b>	<b>\$136,954,446</b>